

# RESUME

## Current January 1, 2009

Name: W. Kurt Fickling

Address: 308 Crown Point Road  
Greenville, NC 27858

Martial Status: Married – 3 Children

Education: University of South Carolina  
BA, Political Science, 1970

Appalachian State University  
Insurance Executive Program, 1994

Certified Insurance Counselor, 2001

Certified Risk Manager, 2007

Military Service: United States Army  
July 1967 to July 1969  
Honorable Discharge  
Highest Rank: SSG E-6

### **Employment:**

Fickling Insurance Consultants, Inc  
January 1, 2001 to Present

Fickling & Clement Insurance  
October 1979 to January 1, 2001  
President & CEO

Moseley Brothers Agency  
October 1974 to October 1979  
Managing General Partner

The Hartford Insurance Group  
August 1970 to October 1974  
Underwriting and Marketing

## **Civic/Social Activities:**

Pepsi Americas' Sail, LLC  
Tall Ship Event for Beaufort Maritime Museum,  
Risk Manager and Managing Member  
2005 - July 5, 2006

East Carolina University  
Foundation Board  
2003 – Present

East Carolina University  
Harriot College of Arts & Sciences Board of Advisors  
2006- Present

East Carolina University  
College of Education Board of Advisors  
Executive Committee, Chairman  
1998 – 2006

Appalachian State University  
Brantley Risk and Insurance Board of Advisors  
Chairman 1997 to 2000  
1997 – 2002

North Carolina Marine Fisheries Commission  
Vice Chairman 1999 – 2000  
1994 – 2000

Coastal Conservation Association of America  
Vice President 1993 –1996  
Member of Executive Committee 1992 –1995

Coastal Conservation Association of North Carolina  
President 1992  
Executive Committee and Board of Directors 1991 –1994; 2001 – 2004

Ducks Unlimited  
Area Chairman 1986-1988

Greenville Rotary Club  
President 1987  
1975 – Present

Greenville Rose High School  
Advisory Board President 1992/1993  
Booster Club President 1991/1992  
Mentor Senior Project: 1998, 2001

Greenville Country Club  
Board of Directors: 1978 –1981, 1986 – 1989

## **Business Activities:**

Independent Insurance Agents of America:

Commercial Lines Technical Committee: 1990-2002

Workers Compensation Task Force: 1991-1994

Workers Compensation Advisory Group: 1992-1996

Speaking Engagements:

NCCI Workshop on Assigned Risk, Hartford CT: 1989

NCCI Symposium on Workers Compensation, New York, NY 1990

Connecticut Workers Compensation Day: 1990

NAIC Workers Compensation Task Force: 1991

NAIC Residual Workers Compensation Problems, Charleston, W.Va, 1991

Southern Agents Conference: 1991

Alabama Insurance Day: 1991

Independent Insurance Agents of North Carolina:

Board of Directors: 1995- 2002

North Carolina Reinsurance Facility Board of Governors: 1994-1999

Insurance Commissioners Workers Compensation Task Force: 1993-1994

IIANC Workers Compensation Task Force Chairman: 1992-1994

Workers Compensation Advisory Committee: 1993-1995

Insurance Advisory Committee: 1995-Present

Long Range Planning Committee: 1986-1991

Technical Committee: 1990-Present; Chairman 1984, 1987, 1989, 1994, 1995, 2002,  
2003, 2004, 2005, 2007, 2008.

Education Committee: 1984-1986; Vice-Chairman 1987, Board Rep. 1998, 1999, and  
2001

Instructor: 1976-Present. All Commercial Lines

Instructors Trainer ISO Policy Simplification 1985/1986

Instructor's Trainer, Institute of Insurance Workshops: 1978-1992

Errors & Omissions Prevention Auditor and Instructor 2001- present

Southern Agents Conference:

Delegate from North Carolina: 1979-1984; 1987-1989

Chairman Commercial Lines Technical Conference Committee: 1983, 1984,  
1988

Insurance Service Office (ISO):

North Carolina Producer/Liaison Committee  
Chairman 1982-1989  
Commercial Insurance re-write project 1982-1986  
Editorial Author Commercial General Liability

National Council on Compensation Insurance (NCCI):

Residual Market Committee

Insurance Education Activities

Insurance Continuing Education Courses Written and Approved by NCDOL:

Ethics for the Insurance Agent  
Alternative Risk Financing  
Commercial General Liability  
Commercial Property  
Commercial Automobile  
Workers Compensation

Insurance Courses Written for The National Alliance Research Academy, Risk and Insurance Studies:

Workers Compensation  
Commercial Automobile

Pitt Community College

Instructor, Principles of Insurance; 1980-1986

Martin Community College

Instructor, Principal of Insurance, 2001, 2002

Appalachian State University

Chairman, Insurance Executive Program: 1997-2002

Brantley School of Insurance & Risk Management, 1997 through Present; Chairman  
1998-2000

North Carolina Industrial Commission:

Governor's Blue Ribbon Study Commission: 1994

Special Committee of Senior Representatives: 2000

## **Professional Designations**

Certified Insurance Counselor (CIC)

Certified Risk Manager (CRM)

## **Professional Awards:**

IIANC Presidential Citation for Workers Compensation: 1992

IIAA Presidential Citation for Workers Compensation: 1991

Who's Who Southern Businessmen: 1988, 1989

IIANC Independent Agent of the Year: 1988

IIANC E.F. Young Education Award: 1984

IIANC Committee Chairman Award: 1980

PCAIW Boss of the Year: 1980, 1996, 2000

IIANC E. F. Young Education Award: 2003